

The book was found

Sell To Anyone: America's Top Sales Experts On Becoming A Selling Superstar (Made For Success Collection)



Synopsis

Recorded Seminars: Featuring Zig Ziglar and Brian Tracy Your ability to prospect and sell depends on how well you can work with anyone. In this powerful, "must have" series of value-packed audios, two of the world's top sales trainers come together to teach you little known sales traits that are guaranteed to make a huge impact on your sales performance. First, the world's top motivational speaker, Zig Ziglar, will teach you how to train your voice inflections to overcome the five most common sales objections. Your voice can make all the difference in phone sales and presentations, and you will learn how to close more sales by controlling your voice. Brian Tracy will guide you through twenty-one qualities top 10 percent sales performers possess, with practical and easy-to-implement tips on establishing instant rapport and credibility with your customers. Work to double your sales effectiveness from the convenience of your car or while you work out with this brilliant audio program.

Book Information

Series: Made for Success Collection

Audio CD

Publisher: Made for Success, Inc. and Blackstone Audio, Inc.; Recorded Seminars - Unabridged edition (March 1, 2012)

Language: English

ISBN-10: 1455158453

ISBN-13: 978-1455158454

Product Dimensions: 5.1 x 0.7 x 5.8 inches

Shipping Weight: 4 ounces (View shipping rates and policies)

Average Customer Review: Be the first to review this item

Best Sellers Rank: #793,453 in Books (See Top 100 in Books) #45 in [Books > Books on CD > Business > Sales](#) #77 in [Books > Books on CD > Business > Investing](#) #582 in [Books > Books on CD > Business > General](#)

[Download to continue reading...](#)

Sell to Anyone: America's Top Sales Experts on Becoming a Selling Superstar (Made for Success Collection) Secrets of a Master Closer: A Simpler, Easier, and Faster Way to Sell Anything to Anyone, Anytime, Anywhere: (Sales, Sales Training, Sales Book, Sales Techniques, Sales Tips, Sales Management) Sales: A Beginners Guide to Master Simple Sales Techniques and Increase Sales (sales, best tips, sales tools, sales strategy, close the deal, business ... sales techniques,

sales tools Book 1) Selling on eBay: 44 Killer Profitable Items To Sell on eBay From Garage Sales, Thrift Stores, Flea Markets and More! (selling on ebay, ebay, ebay selling, ... ebay marketing, ebay selling made easy,) The Sales Mastery Academy: The Selling Difference - From Prospecting to Closing (Made for Success Collection) (Made for Success Collections) Overcoming Top Sales Objections: How to Handle the Most Difficult Sales Objections to Closing a Sale, Made for Success Sales Success: Motivation From Today's Top Sales Coaches (Audio Success) FBA: Top 50 Items To Sell On FBA For Huge Profits, That Will Make You Over \$6,000 A Month In Sales! (FBA, Selling on , FBA Book) Sales Superstar - Volume 2 - Prospect, Present and Close - The fundamentals of Selling The No.1 Property Investing Tips From Top UK Property Experts: Their Best Kept Secrets You Need to Know to Accelerate Your Investing Success (Property Success Series) Jonathan Toews: Hockey Superstar (Superstar Athletes) LeBron James: Basketball Superstar (Superstar Athletes) The Sell: The Secrets of Selling Anything to Anyone Sell & Re-Sell Your Photos: Learn How to Sell Your Photographs Worldwide McGraw-Hill Education: Top 50 ACT English, Reading, and Science Skills for a Top Score, Second Edition (Mcgraw-Hill Education Top 50 Skills for a Top Score) McGraw-Hill Education: Top 50 ACT Math Skills for a Top Score, Second Edition (Mcgraw-Hill Education Top 50 Skills for a Top Score) Build It Big: 101 Insider Secrets from Top Direct Selling Experts Photography Business: Sell That Photo!: 10 Simple Ways To Make Big Bucks Selling Your Photography Online (how to sell photography, freelance photography, ... to start on online photography business) Follow Up and Following Through in Car Sales - Salesperson and Sales Management Advice Book: Technique Guide on How to Overcome Objections and Close Deals Over the Phone (Outbound Sales Call) eBay: Find All You Need To Sell on eBay and Build a Profitable Business From Scratch, Step-By-Step (eBay, eBay Selling, eBay Business, Dropshipping, eBay Buying, Selling on eBay)

[Dmca](#)